With 193 companies from five countries and knowledge focused fringe programs, attracting more than 9,479 business visitors from more than 20 countries worldwide. The show successfully helped connect different segments of the industry with the right audience.

The 4th edition sets its mark in the lighting industry with the display of numerous innovative and energy efficient products providing a unique platform for participants and decision makers across the industry.

**Edition**: 4th

**Date**: 11 – 13 Oct 2018

**Venue**: Pragati Maidan, New Delhi

**Organiser**: Messe Frankfurt Trade Fairs India Pvt.Ltd.

**Total Gross Sqm.**: 13,738

**Exhibitors**: 193

**Visitors**: 9,479

**2018 Venue Map**

**Visitor Overview**

9,479 visitors

**Regional breakdown of visitors**

- A 40% Delhi
- B 17% Uttar Pradesh
- C 12% Haryana
- D 6% Maharashtra
- E 5% West
- F 3% North
- G 3% South
- H 14% Others

**Trade visitors by business sectors**

- A 40% Dealers & distributors
- B 13% Lighting designers & engineers
- C 7% Architects
- D 5% Interior designers
- E 14% Corporates, Construction companies, Builders and land developers & Real estate companies
- F 6% Automobile & Hotel industry
- G 6% PWD, CPWD, Municipalities & Officials from the ministry of railways
- H 6% Industry associations, Trade delegations & Escos
- I 3% Rural & urban development & Delegates from trade commission and foreign missions

**Trade visitors – Decision makers**

- A 64% Decision makers
- B 12% Recommend Purchase
- C 12% Evaluate proposals for Purchase
- D 12% Not related with purchase

**Visitor’s main area of interest in Building and Home automation**

- A 65% Building automation systems and products
- B 17% Smart home and community management systems
- C 12% Building efficiency and energy management systems and products
- D 6% Generic cabling and data centre systems and products

**Organised by**: Messe Frankfurt
LED market will grow to Rs 21.6k Cr by 2020 at an exponential growth of 41% CAGR from Rs 1,925 Cr in 2013 making the LED market elevate 60% of the total lighting industry by Rs 37.6k Cr in 2020 making the LED market elevate 60% of the total lighting industry by Rs 37.6k Cr in 2020. The LED lighting market in India is projected to register a CAGR of over 30% during 2016-2021. The government plans to change all street lighting to LEDs potential of Rs 12k Cr of LEDs over the next 3 yrs and another Rs 39.5k Cr of LED lights from 2017 to 2020. The government plans to change all street lighting to LEDs potential of Rs 12k Cr of LEDs over the next 3 yrs and another Rs 39.5k Cr of LED lights from 2017 to 2020.

1. Technical lighting
2. LED technology
3. Outdoor lighting
4. Decorative lighting
5. Commercial lighting

The LED market will grow to Rs 21.6k Cr by 2020 at an exponential growth of 41% CAGR from Rs 1,925 Cr in 2013 making the LED market elevate 60% of the total lighting industry by Rs 37.6k Cr in 2020. The LED lighting market in India is projected to register a CAGR of over 30% during 2016-2021. The government plans to change all street lighting to LEDs potential of Rs 12k Cr of LEDs over the next 3 yrs and another Rs 39.5k Cr of LED lights from 2017 to 2020. The government plans to change all street lighting to LEDs potential of Rs 12k Cr of LEDs over the next 3 yrs and another Rs 39.5k Cr of LED lights from 2017 to 2020.